

## Statement of Financial Performance

For year ended 31 December, 2000

(Note 19)

Notes	Dec-99 University & Group (in \$000's)	Dec-00 Budget (in \$000's)	Dec-00 University (in \$000's)	Dec-00 University & Group (in 000's)	(\$) Variance (in \$000's)	(%) Variance
<b>Operating Income</b>						
	Government grant	77,827	75,024	74,176	74,176	(849) -1%
	Student Fees-Domestic	28,504	36,995	34,757	34,757	(2,238) -6%
	Student Fees-International	5,054	5,601	5,493	5,493	(108) -2%
	Contract Teaching	0	0	0	0	0 -
	Total Student fees	33,558	42,596	40,250	40,250	(2,346) -6%
	Other Income					
	Sundry Income	16,677	15,655	20,761	20,953	5,106 33%
	Investment Income	1,668	1,586	2,206	2,215	620 39%
	Rentals-Accommodation	2,576	3,400	3,269	3,269	(130) -4%
	Research	8,160	5,986	8,815	8,815	2,829 47%
	Total Other Income	29,081	26,627	35,051	35,252	8,424 32%
	<b>TOTAL OPERATING INCOME</b>	<b>140,466</b>	<b>144,247</b>	<b>149,477</b>	<b>149,678</b>	<b>5,229 4%</b>
<b>Operating Expenditure</b>						
	Personnel Expenses	83,069	88,690	87,382	87,650	(1,308) -1%
	Property Costs	9,433	9,145	9,837	9,879	692 8%
	General Expenses	27,538	27,421	35,946	36,031	8,525 31%
	Depreciation	14,220	17,484	14,085	14,097	(3,398) -19%

<b>TOTAL OPERATING EXPENDITURE</b>	<b>134,260</b>	<b>142,740</b>	<b>147,250</b>	<b>147,657</b>		<b>4,511</b>	<b>3%</b>
<b>NET SURPLUS / (DEFICIT)</b>	<b>6,206</b>	<b>1,508</b>	<b>2,227</b>	<b>2,021</b>		<b>720</b>	<b>48%</b>

**Footnote**

Return on Community Equity	1.41%	0.35%	0.51%					
Operating Surplus	6,206	1,508	2,228					
Govt Funding as % of Total Income	55.41%	52.01%	49.62%					
Cost per EFTStudent(\$ (ex GST)	11,416	-13,143	-12,952	TD	(Operating Surplus)/otal Income	4.42	01.0%	0.479

**NON-CURRENT ASSETS**

**10**

Freehold Land	44,688	44,688	46,336	46,336	1,648	4%
Buildings	289,320	276,282	262,342	262,342		

Central Campus Landscape - West Chemistry	-	97
Chemistry Stage II	1,021	-
Chemistry Stage III	-	186
Classics Sunshading	-	40
Commerce Building / Seminar Room	25	-
Commerce A/C Room 120	-	16
Commerce Pipe Closed Loop System	-	60
Commerce Ventilation Upgrade	47	-
Early Childhood Centre	-	80
Electrical Engineering MBE	-	50
English Language (Creyke)	-	200
English / Education Lift Upgrade	-	13
Forestry Sunshading	-	70
Gateway Antarctica/European Union	395	-
Geography Workshop	-	205
Geology - Room 210 Ventilation	25	-
Ilam Flats Extension	-	294
Ilam Flats Bathrooms	15	-
James Hight Library Pipe Closed Loop System	-	35
Lift Safety Upgrade (General)	-	33
PAMS – Room 417 Air Conditioning	6	-
PAMS Erma Upgrade	-	90
Psychology Fees Commitment	35	-
Psychology Building Addition	-	11,767
Recreation Centre	15	-
Recreation Centre Ventilation	58	-
Registry Lift Upgrade	-	35
Registry Stage I	892	-
Science Precinct Cooling - Stage I	-	295
Security Vehicle	25	-
Social Work (Clyde Road)	-	10

Student Health	65	-
Telecommunications - Call Centre	30	-
Telecommunications - Ilam/Mt John ITG	52	-
Telecommunications - Operators Upgrade	10	-
Theatre & Film (Maori) includes AV	-	30
University Hall Extension	-	1
Zoology L1 Extract	39	-
Zoology Frog Room	5	-
Zoology Kaikoura	-	51
Zoology Room 716 / Computer Room	170	-
11 Kv Ring Main	-	30
Zoology 709/414	-	185
<b>Total</b>	<b>2,947</b>	<b>14,392</b>

### *Statement of Commitments continued:*

- (1) It is expected that these commitments will have been discharged in full by the following year.  
Capital commitments listed above represent contractual commitments and estimated project completion costs.
- (1) The University has a sub-licence to provide accommodaton for 25 years. See Note 17.
- (2) The University also has operating lease commitments on the lease of printing and photocopier equipment from various companies. \$881,377 is committed over the next 5 years (1999: \$240,000 over the next two years).
- (3) The University also has an agreement with AGFM Ltd wherein the University is purchasing consultation regarding the NZTET1 trust. The commitment is for \$125,000 to be paid over 5 years and starting in March 2005.

**As at 31 December, 2000**

At the end of 31 December, 2000 the University had a contingent liability relating to New Zealand Tertiary Education Trust One (NZTET1) on termination of the lease, and if called upon to do so by NZTET1, the University must purchase the interest in the Trust's licence for \$25 million or a lesser amount if agreed. See Note 19 (1999 : \$25 million).

***Statement of Cash Flows***

**For year ended 31 December, 2000**

Notes	Dec-99 University & Group (in \$000's)	Dec-00 Budget (in \$000's)	Dec-00 University (in \$000's)	Dec-00 University & Group (in 000's)	(\$) Variance (in \$000's)	(%) Variance
<b>OPERATING ACTIVITIES</b>						
<b>Cash provided from:</b>						
Government Grant	77,536	75,024	74,176	74,176	(849)	-
Tuition Fees	33,655	41,054	40,428	40,428	(626)	-
Other Income	20,507	26,469	20,913	20,925	(5,555)	-
Reimbursement Accommodation Trust	6,490	9,063	9,055	9,055	(8)	-
Agency Sales	0	0	0	0		
Interest Received	587	0	1,006	1,015	1,006	-
Rental Income	8,909	0	3,269	3,269	3,269	-
External Awards	2,010	0	2,298	2,298	2,298	-
GST	0	0	0	0	0	-
	149,694	151,610	151,145	151,166	(465)	0%
<b>Cash applied to:</b>						
Personnel Expenses	81,186	88,775	86,579	86,850	(2,196)	-

Property Expenses		9,412	9,145	9,837	9,837	692	-
General Expenses		27,587	26,169	33,742	33,742	7,573	-
Interest Paid		39	0	46	46	46	-
External Awards		2,010	0	2,298	2,298	2,298	-
Agency Payments		0	0	0	0		
Student Allowances		0	0	92	92	92	-
					0		
Net GST Movement		(1,255)	0	470	507	470	-
		118,979	124,089	133,064	133,372	8,975	7%
<b>Net cash provided by Operating Activities</b>	<b>14</b>	<b>30,715</b>	<b>27,520</b>	<b>18,081</b>	<b>17,794</b>	<b>(9,439)</b>	<b>-</b>

*Statement of Cash Flows continued:*

<b>INVESTING ACTIVITIES</b>	<b>Notes</b>	<b>Dec-99 University &amp; Group (in \$000's)</b>	<b>Dec-00 Budget (in \$000's)</b>	<b>Dec-00 University (in \$000's)</b>	<b>Dec-00 University &amp; Group (in 000's)</b>	<b>(\$) Variance (in \$000's)</b>	<b>(%) Variance</b>
<b>Cash provided from:</b>							
Proceeds of disposal:							
Fixed Assets		85	0	131	131	131	-



		18,583	30,121	26,771	26,521	(3,350)	-13%
<b>Net cash used in Investing Activities</b>		<b>(18,498)</b>	<b>(30,121)</b>	<b>(26,639)</b>	<b>(26,390)</b>	3,482	-
Net increase(decrease) in cash held		12,217	(2,601)	(8,559)	(8,596)		
Cash on hand at beginning of period		(7,645)	5,490	4,433	4,572		
Net Loss on Exchange		0	0	0	0		
<b>Cash on hand at end of period</b>	<b>7 &amp; 16</b>	<b>4,572</b>	<b>2,889</b>	<b>(4,126)</b>	<b>(4,024)</b>		
Represented by :							
Cash and Short Term Deposits		16,072	2,890	574	676	(5,958)	-
Working Capital Facility		(11,500)	0	(4,700)	(4,700)	(1,057)	-
		<b>4,572</b>	<b>2,890</b>	<b>(4,126)</b>	<b>(4,024)</b>	0	-
						<b>(7,015)</b>	<b>-243%</b>

### Trust Accounts

## Statement of Financial Performance

For year ended 31 December, 2000

	Notes	Dec-99 Trust (in \$000's)	Dec-00 Trust (in \$000's)
<b>Income</b>			
Sundry Income	21	409	732
Investment income	22	6,688	15,502
Research		26	16
<b>TOTAL OPERATING INCOME</b>		<b>7,123</b>	<b>16,250</b>

*Expenditure*

Personnel	<b>23</b>	350	328
Property	<b>24</b>	8	6



Community Equity	28	69,110	81,605
Revaluation Reserves	29	4,268	4,260
	30	73,378	85,865

### *Trust Accounts*

## *Statement of Cash Flows*

For year ended 31 December, 2000		Dec-99	Dec-00
		Trust	Trust
		(in \$000's)	(in \$000's)
<b>OPERATING ACTIVITIES</b>			
<b>Cash provided from :</b>			
Sundry		535	834
Dividends		2,440	9,917
Interest		1,412	1,936
Rent		102	125
		4,489	12,812
<b>Cash applied to :</b>			
Personnel Expenses		350	328
Property costs		7	6
General Expenses		3,077	2,771
		3,434	3,105
<b>Net cash provided by Operating Activities</b>	<b>26</b>	<b>1,055</b>	<b>9,707</b>
<b>INVESTING ACTIVITIES</b>			
<b>Cash provided from :</b>			
Proceeds of Disposal :			
Fixed Interest Investments		18,194	20,883
Endowment Land		40	1,215
Equipment		1	24

Shares	17,539	67,018
	<u>35,774</u>	<u>89,140</u>
<b>Cash applied to:</b>		
Capital Expenditure	6	0
Fixed Interest Investments	20,062	19,356
Shares purchased	17,146	69,623
Dr Mickle Student Loans	1	0
	<u>37,215</u>	<u>88,979</u>
<b>Net cash (used in) / from Investing Activities</b>	<b>(1,441)</b>	<b>161</b>
<b>FINANCING ACTIVITIES</b>		
<b>Cash provided from :</b>		
Capital contributions	477	122
Net cash (used in) / from Financing Activities	<u>477</u>	<u>122</u>
Net (decrease) / increase in cash held	91	9,990
Cash on hand at beginning of period	1,164	972
Net (loss) / gain on exchange	(283)	(4,306)
<b>Cash on hand at end of period</b>	<b><u>972</u></b>	<b><u>6,656</u></b>

## *Notes to the Financial Statements*

For year ended 31 December, 2000

	Dec-99	Dec-00	Dec-00	Dec-00	(\$)	(%)
	University	Budget	University	University	Variance	Variance
	& Group		& Group	& Group	(in \$000's)	
	(in \$000's)	(in \$000's)	(in \$000's)	(in 000's)		

### *1 Sundry Income*

Construction Contract Income	6,490	0	9,055	9,055	9,055	
External Sales	2,055	5,528	3,191	3,383	(2,336)	-42%
Membership Fees	499	608	622	622	15	2%
External Recoveries/Admin Charges	949	449	1,095	1,095	646	144%
Seminar Fees	2,317	2,853	3,632	3,632	779	27%
Sundry	4,367	6,218	3,166	3,166	(3,051)	-49%
<b>TOTAL SUNDRY INCOME</b>	<b>16,677</b>	<b>15,655</b>	<b>20,761</b>	<b>20,953</b>	5,106	33%

## *2 Personnel Expenses*

Academic & Technical Personnel	49,644	46,701	52,660	52,660	5,959	13%
General Staff Personnel	26,483	34,732	27,842	28,110	(6,889)	-20%
	76,127	81,433	80,502	80,770	(930)	-1%
Superannuation	3,928	4,399	3,972	3,972	(426)	-10%
Accident Compensation (ACC)	(302)	1,047	336	336	(711)	-68%
Other Personnel Expenses	3,316	1,812	2,572	2,572	760	42%
	6,942	7,257	6,880	6,880	(377)	-5%
<b>TOTAL PERSONNEL EXPENSES</b>	<b>83,069</b>	<b>88,690</b>	<b>87,382</b>	<b>87,650</b>	(1,308)	-1%

3.

#### *4 General Expenses*

Academic Expenses	388	405	454	454	49	12%
Administration	633	376	484	528	108	29%
Advertising	1,208	1,005	1,621	1,621	616	61%
Auditors Remuneration - Financial Audit	78	82	84	88	2	2%
Auditors Remuneration - Other Financial Services	0	20	0	0	(20)	-100%
Bad Debts	71	6	62	62	56	972%
Conferences	512	1,194	804	813	(390)	-33%
Consultancy/Contractors	2,686	2,397	3,354	3,354	957	40%
Construction Contract Expenses	4,892	0	8,550	8,550	8,550	
Interest Paid	29	100	46	46	(54)	-54%
Investment Advice	0	5	23	23	18	367%
Legal Expenses	66	93	284	284	190	204%

Gain on Sale of Investments

0

0

0

0

0

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## 10 Non-Current Assets

	UNIVERSITY			GROUP		
	COST/VALN	ACCUM	NET BOOK	COST/VALN	ACCUM	NET BOOK
	DEPN	VALUE		DEPN	VALUE	
31 December 1999	(in \$000's)	(in \$000's)	(in \$000's)	(in \$000's)	(in \$000's)	(in \$000's)
Freehold Land at valuation	44,688	0	44,688	44,688	0	44,688
Buildings at valuation	261,464	(5,604)	255,860	261,464	(5,604)	255,860
Buildings at cost	34,239	(779)	33,460	34,239	(779)	33,460
Equipment at cost	86,674	(49,948)	36,726	86,715	(49,956)	36,759
Library Collection at Valuation	89,534	0	89,534	89,534	0	89,534
Work-in-Progress at Cost	3,381	0	3,381	3,381	0	3,381
<b>TOTAL NON-CURRENT ASSETS</b>	<b>519,980</b>	<b>(56,331)</b>	<b>463,649</b>	<b>520,021</b>	<b>(56,339)</b>	<b>463,682</b>

31 December 1999

December 31, 2000

Freehold Land at valuation	46,336	0	46,336	46,336	0	46,336
Buildings	262,342	0	262,342	262,342	0	262,342
Equipment at cost	93,972	(58,173)	35,799	94,013	(58,193)	35,820
Library Collection at Valuation	114,820	0	114,820	114,820	0	114,820
Work-in-Progress at Cost	7,517	0	7,517	7,517	0	7,517
<b>TOTAL NON-CURRENT ASSETS</b>	<b>524,987</b>	<b>(58,173)</b>	<b>466,814</b>	<b>525,028</b>	<b>(58,193)</b>	<b>466,835</b>

December 31, 2000

	Dec-99	Dec-00	Dec-00	Dec-00	(\$)	(%)
	University	Budget	University	University		
	& Group		& Group	& Group		
	(in \$000's)	(in \$000's)	(in \$000's)	(in 000's)		

## 11 Community Equity

Balance at 1 January	291,440	292,873	297,880	297,646	5,007	2%
Net Operating Result from Statement of Financial Performance	6,206	1,508	2,227	2,021	720	48%
Disposals revaluation	0	0	0	0		-
Contribution	0	0	0	0		

Balance at 31 December	<b>297,646</b>	<b>294,381</b>	<b>300,107</b>	<b>299,667</b>	5,727	2%
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### *12 Revaluation Reserves*

Balance at 1 January	142,063	142,065	141,509	141,509	(556)	0%
Revaluation	(575)	237	(7,725)	(7,725)	(7,962)	-
Disposals - revaluation	21	0	34	34	34	-
Balance at 31 December	<b>141,509</b>	<b>142,302</b>	<b>133,818</b>	<b>133,818</b>	(8,484)	-6%

being:

Accounts Receivable	4,491	4,491	6,042	6,042
Bank and Short Term Deposits	16,072	16,072	676	676
Accounts Payable	11,035	11,035	11,619	11,619

The following methods and assumptions were used to estimate the fair value of each class of financial instrument:

**Accounts Receivable, Bank, Short Term Deposits, Accounts Payable, & Bank Overdraft**

The carrying amounts of these balances are equivalent to their fair value.

The current interest rate on the bank overdraft is 10.10% per annum (1999: 9.40%). This is a floating interest rate set by the bank. Apart from this the University has no significant exposure to currency risk and interest rate risk on its remaining financial assets and liabilities.

**Concentration of Credit Risk**

Financial instruments which subject the University potentially to concentrations of credit risk consist principally of cash and short-term investments, accounts receivable, and fixed interest investments.

Cash and short-term investments are placed with high-credit-quality financial institutions and the amount of credit exposure to any one financial institution is limited. Concentrations of credit risk with respect to accounts receivable are limited due to the large number of debtors.

**14 Reconciliation of The Net Surplus With the Net Cash From Operating Activities**

OPERATING ACTIVITIES	Dec-99	Dec-00	Dec-00	Dec-00	(\$)	(%)
	University & Group (in \$000's)	Budget (in \$000's)	University (in \$000's)	University & Group (in 000's)	Variance (in \$000's)	Variance
Net Surplus/Deficit	6,206	1,508	2,227	2,021	720	48%
<b>Add (less) non-cash items:</b>						
Depreciation	14,220	17,484	14,085	14,097	(3,398)	-19%
Donated Assets	(1,134)	0	(430)	(430)		

Movement in Employee Entitlements	1,820	0	673	675	673	-
NZTET1 Lease Revenue	0	0	(333)	(333)		
<b>Add (less) movements in other working capital items:</b>						
Accounts Payable	1,768	8,530	1,847	1,854	(6,683)	-78%
Accounts Receivable	(215)	0	(1,453)	(1,555)	(1,453)	-
Inventories	19	0	131	131	131	-
Agency Funds	207	0	(92)	(92)	(92)	-
<b>Other:</b>						
(Gain) / Loss on Sale included in Investing Activities	224	0	608	608	0	-
Movement in Revenue in Advance (Non Current)	6,333	0	0	0	673	-
Movement in Library Prepayments	0	0	1,288	1,288	608	-
Net GST	1,267	0	(470)	(470)	0	-
<b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>	<b>30,715</b>	<b>27,521</b>	<b>18,081</b>	<b>17,794</b>		

## ***16 Canterprise Limited***

Canterprise Limited is registered under the Companies Act 1993 and is a wholly owned subsidiary of the University of Canterbury. Canterprise Limited is the commercial arm of the University and manages commercial activities relating to the sale of research, services and technology to external clients.

## ***17 Canterbury Accommodation Trust (NZTET1)***

The University has entered an agreement with the Canterbury Accommodation Trust renamed New Zealand Tertiary Accommodation Trust whereby :

- \* the university has entered a contract with the Trust to design and construct additional student accommodation for \$17.5 million. effective from 1 January 2000;
- \* the University has leased it's student accommodation properties to the Trust for 20 years less one day,
  
- \* the Trust has issued a 25 year licence to Canterbury University Student Services Trust to provide student accommodation, which has in turn granted sub-licence to the University;
  
- \* on the termination of the lease and if called upon to do so by the Trust, the University must purchase the interest in the Trust's licence for \$25 million or a lesser amount if agreed.

Following developments in generally accepted accounting practice a new Financial Reporting Standard is likely to be issued in the foreseeable future in respect of Accounting for Business Combinations. Once the standard has been promulgated the University will consider its accounting treatment of this arrangement in light of the new standard.

## ***18 Councillors' Fees***

Fees paid to Councillors during the twelve months were \$23,213.48 ( 1999 \$20,043.48 ).

**post ref : 3690**

## ***19 Reconciliation of Approved Budget to Revised Budget***

Note to Accounts - Derivation of Budget 2000 figures:

In May 2000, the budget was revised from the approved budget to mainly adjust for changed EFTS numbers.

**Changes affecting the surplus were:****(in \$000's)**

Surplus per Approved Budget 2000:	2,637
Increase in Trust Income contribution	1,063
Net Fees / Grant Decrease	-2,332
Increase in Research Expenditure	-800
Increase in Donations	2,777
Increase in department roll forwards	-1,489
University Hall / Ilam Flats adjustments	489
Other Adjustments	-837
Surplus reported in Financial Statements	<u><u>1,508</u></u>

**20 Related Party Transactions**

	<b>Dec-99</b> <b><u>(in \$000's)</u></b>	<b>Dec-00</b> <b><u>(in \$000's)</u></b>
During the financial period to 31 December 2000 Canterprise Ltd had the following inter-group <b>transactions</b> :		
Share Capital contributed by the University of Canterbury	400	250
Agency Sales collected from University of Canterbury	124	1,806
Agency Payments to University of Canterbury <i>(net of commission paid to Canterprise)</i>	569	1,601
Staff Costs paid to University of Canterbury	48	0
Suppliers Costs paid to University of Canterbury	69	37
Purchase of Fixed Assets paid to University of Canterbury	26	0
Receivable from University of Canterbury	3	5
Agency Creditors to University of Canterbury	251	355

<b>Dec-99</b> <b>Trust</b> <b><u>(in \$000's)</u></b>	<b>Dec-00</b> <b>Trust</b> <b><u>(in \$000's)</u></b>
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## *21 Trust Sundry Income*

Other External Income	99	136
Overhead Recovery External	1	0
Sundry Other	309	596
	409	732

## *22 Trust Investment Income*

Premium amortised	(410)	0
Dividends	2,440	9,917

8	13
350	328

## 24 Trust Property Expenses

Resources	1	1
Rent	0	1
Telecommunications	7	4
	8	6

Dec-99 Trust (in \$000's)	Dec-00 Trust (in \$000's)
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## 25 Trust General Expenses

Academic	0	0
Administrative	2	13
Advertising	21	19
Auditor's Remuneration		
- Audit	3	3
Bad Debts	0	1
Conferences	2	11
Consultancy/Contractors	73	74
Investment Advice	458	376
Legal Expenses	0	8
Office Equipment	8	12
Postages	39	58
Printing	0	0
Scholarships & Prizes	2,217	2,522
Stationery	8	2
Sundry	11	58
Travel	90	457



	2,932	3,614
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***26 Reconciliation of Net Surplus with the Net Cash provided  
by Operating Activities***

Net Surplus	3,809	12,301
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Add (less) non-cash 4 0.2-12 0 138.72 62.1505 Te5989.6(12,301)J-38.4603 -9Vrol,72 621505 Deprec

**Shares at cost:**

Balance at 1 January	32,376	35,223
Purchases	17,146	69,623
Disposals	(14,299)	(57,687)
Adjustment to Net Realisable Value		(1,400)
Balance at 31 December	<u>35,223</u>	<u>45,759</u>

**Market Value of Investments**

Fixed Interest	28,612	28,242
Shares	49,152	45,757
Cash	972	6,665
Total estimated market value	<u>78,736</u>	<u>80,664</u>

**28 Trust Community Equity**

Balance at beginning of period	64,680	69,110
Net surplus from Statement of Financial Performance	3,809	12,301
Capital contributions	477	122
Value of Endowment Land sold	144	72
Balance at end of period	<u>69,110</u>	<u>81,605</u>

**29 Trust Revaluation Reserves**

Balance at 1 January	4,415	4,268
Value of Endowment Land sold	(144)	(72)
Revaluation adjustment	(3)	64
Balance at 31 December	<u>4,268</u>	<u>4,260</u>

**Dec-99****Dec-00**

### 30 Major Trusts

	Trust (in \$000's)	Trust (in \$000's)
Centre for Advanced Engineering	2,403	2,582
Endowment Trust	12,600	14,575
Erskine Trust	32,395	38,634
General Trusts	15,567	19,901
Lord Rutherford Memorial Scholarship	1,449	1,767
Macmillan Brown Library	3,806	3,805
Mason Trust	1,010	1,160
Ethel R. Overton Scholarship	921	1,078
Roper Scholarship	1,101	1,307
Sims Empire Scholarship	876	1,056
	73,378	85,865

### 31 Trust - Financial Instruments

The Trust Funds may have various financial instruments with off balance sheet risk. This risk may take the form of both interest rate and currency risk. Through the investing activities of the Trust Funds there is an exposure to credit risk in the event of non-performance by a counterparty.

#### FAIR VALUES

The estimated fair values of the Trust Funds' financial instruments at 31 December 1999 and 2000 are as follows:

	1999 Carrying Amount (in \$000's)	Fair Value (in \$000's)	2000 Carrying Amount (in \$000's)	Fair Value (in \$000's)
<b>Recognised financial instruments</b>				
Fixed Interest Investments				
New Zealand	27,836	27,751	16,009	17,408
International	902	861	11,100	11,204
Receivables	1	1	1	1
Bank	717	717	6,358	6,358
Short-term deposits	255	255	298	298

Accounts Payable	941	941	1,784	1,784
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The following methods and assumptions were used to estimate the fair value of each class of financial instrument:

**Fixed Interest Investments**

The fair value is estimated based on current market interest rates available for investments of similar maturities.

**Accounts Receivable, Bank, Short Term Deposits, Accounts Payable, & Bank Overdraft**

The carrying amounts of these balances are equivalent to their fair value.

**Foreign currency forward exchange contracts**

The fair value is estimated based on current market rates.

**CONCENTRATION OF CREDIT RISK**

Financial instruments which subject the Trust Funds potentially to concentrations of credit risk consist principally of cash and short-term investments, accounts receivable and fixed interest investments.

Cash and short-term investments are placed with high-credit-quality financial institutions and the amount of credit exposure to any one financial institution is limited. Concentrations of credit risk with respect to accounts receivable are limited due to the large number of debtors.

**FOREIGN EXCHANGE**

The Trust Funds are exposed to currency risk when investments are denominated in a foreign currency. Risk management activities are undertaken by the Investment Managers to operate within guidelines provided by the Trustees.

The mandate for the manager of the balanced portfolio requires international bonds to be fully hedged into \$NZ and allows for being between 65% and fully hedged for international equities. The mandate for the manager of the overseas equities fund provides for an unhedged benchmark position but allows for up to 50% hedging if required.

The notional contract amounts of forward foreign exchange transactions outstanding at balance date are as follows:

	<b>1999</b>	<b>2000</b>
	<b>(in \$000's)</b>	<b>(in \$000's)</b>
Forward foreign exchange contracts	17,518	19,875

The maximum credit risk for the forward exchange contracts approximates the notional contract amount. The use of forward foreign exchange contracts provides effective cross rates until the maturity of the contracts which have a maturity date of 14 February 2001. (1999 - 16 February 2000).

**Foreign exchange fair values**

The estimated fair values of the Trust Funds' financial assets and liabilities relating to foreign exchange are as follows:

	1999		2000	
	Carrying Value	Fair Value	Carrying Value	Fair Value
	(in \$000's)	(in \$000's)	(in \$000's)	(in \$000's)
Forward foreign exchange contracts	0	(186)	0	(907)